

**John T. McKinnon**

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Our Reference : **Bluewater Project – Kimberly-Clark Northfleet, Kent, UK**

16th September 2013

Dear John,

I'm sending you this recommendation letter to thank you for your helpful support during our UK project. Please, feel free to use it with your new business communications.

If you are reading this, it means you are searching for a skilled and practiced resource to support you with regards to an Effluent or Water Treatment processes. I can tell you, you cannot make a better choice working with John McKinnon!

John worked with me and my team during our Kimberly-Clark project in 2010 - 2013 to rebuild and extend our existing Waste Water Treatment Plant (Conventional Activated Sludge), together with implementation of a new Water Treatment Plant (Reverse Osmosis) for our UK plant in Northfleet, Kent. His input was invaluable on this huge and complex project (\$23M).

The outcome of a project often depends on the people you have in your teams, and in that case without John in our team, we would not have been successful. Without him, and just relying on our turnkey contractor, we would have failed complying with our Environment permit consent, and we would have been forced to restart another project just to correct vendor errors. By having John on this project, I did save a huge amount of capital reinvestment and waste of time and efforts.

The key benefit of working with John is the advantage of having access to his amazing knowledge on the processes and technologies he gathered during his career.

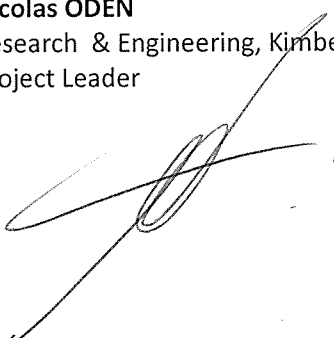
He is able to support you for process troubleshooting, pre-engineering studies, detailed engineering design (such process P&IDs, hydraulic calculation, functional design specifications...), vendor selection, site construction check-outs, commissioning and start-up, operator training....and may be more! Not only he is highly capable as an expert on these subjects, but he always finds a way to make things accessible for a larger audience, using very comprehensive documents and clear explanations.

On top of this, working with John, even from distance, or from a different country, language and culture, was always feasible and a pleasure. Would you imagine waking-up in USA at 3am for a conference call with some French, British and Spanish guys working the other side of the earth? John did, and not only once, but many times.

Expertise to support your process, that's what you will get working with John McKinnon!  
Thanks again John, and hoping to be working with you again...!

**Nicolas ODEN**

Research & Engineering, Kimberly-Clark Europe  
Project Leader



**R&E**

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